





### EAST AFRICAN BUSINESS & ENTERPRENEURSHIP CONFERENCE and EXHIBITION

### NAIROBI, KENYA 10<sup>th</sup> -13<sup>th</sup> OCTOBER 2016

New Investment Opportunities in East Africa!

# **Co-Organized by:**







## **Supporting organizations:**



AGENCE DE PROMOTION DE L'INVESTISSEMENT AU BURUNDI NOTRE MISSION C'EST VOTRE SUCCÉS













and supported by the German Federal Ministry for Economic Cooperation and Development

#### **PRELIMINARY PROGRAMME**

PROCEEDINGS
Monday 10 <sup>th</sup> October 2016
<ul> <li>Delegates Arrival</li> <li>Set up of Exhibitions</li> <li>Registration and collection of briefing packs</li> </ul>
Welcome Cocktail
Tuesday 11 <sup>th</sup> October 2016
B2B and B2G throughout the day!
Registration
Welcome Remarks & Exchange of Business Cards
<ul> <li>Ms. Lilian Awinja, Executive Director East African Business Council (EABC) (Welcome remarks and Moderator of the Panel)</li> </ul>
Panel: "Success Stories and Testimonials from East Africa"
<ul> <li>Mr. Joshua Oigara, CEO KCB Bank Group</li> <li>Mr. Rupin Rajani, CEO Hansa Group</li> </ul>
Arrival of HE Uhuru Kenyatta, President of the Republic of Kenya and official opening of the Exhibition
<ul> <li>Official opening of the Conference and the Exhibition <ul> <li>Chairman EABC</li> <li>Dr Stefan Mair, Member of the Executive Board of BDI</li> <li>Hon Amb. Liberat Mfumukeko, Secretary General, East African Community</li> <li>N.N, State Secretary Germany</li> </ul> </li> <li>Key note address <ul> <li>HE Uhuru Kenyatta, President of the Republic of Kenya</li> </ul> </li> <li>Chair: Hon Adan Mohammed, Cabinet Secretary, Industrialization and Enterprise Development, Republic of Kenya</li> </ul>

12.30-14.00	PANEL DISCUSSION WITH HE UHURU KENYATTA, PRESIDENT OF         THE REPUBLIC OF KENYA         Moderator: Eng. Patrick Obath, Associate Director, Adam Smith International         Africa Ltd.         Presidential Lunch with HE Uhuru Kenyatta
14.00-16.30	<ul> <li>Making EAC the investment Destination of Choice! - Investment Opportunities in East Africa</li> <li>N.N., EAC</li> <li>Interactive Panel Discussion</li> <li>Hon Adan Mohammed, CS, Industrialization and Enterprise Development, Republic of Kenya</li> <li>Hon Francois Kanimba, Minister for Trade and Industry, Rwanda</li> <li>Hon Charles Mwijage, Minister for Industry, Trade and Investment, Tanzania</li> <li>Hon Pelate Niyonkuru, Minister of Commerce, Industry, Post and Tourism, Burundi</li> <li>Hon Amelia Kyambadde, Minister of Trade Industry and Cooperatives, Uganda</li> </ul> Plenary session with input from Investment Agencies <ul> <li>Mr. Didace Ngendakumana, CEO, Burundi Investment Promotion Authority (API)</li> <li>Dr. Moses Ikiara, Managing Director, Kenya Investment Authority (KENINVEST)</li> <li>Hon Francis Gatare, CEO, Rwanda Development Board (RDB)</li> <li>Mr. Clifford Tandari, Executive Director, Tanzania Investment Center (TIC)</li> <li>Mr. Emmanuel Eremu, Investment Executive, Uganda Investment Authority (UIA)</li> </ul>
16.30-18.00	Moderator: N.N.
18.00-19.00	Joint Viewing of the Exhibition, B2G, B2B Sponsored Cocktail

	Wednesday 12 <sup>th</sup> October 2016
	B2B and B2G throughout the day!
09.00- 10.30	<ul> <li>Panel Discussion: "Global Entrepreneurship Programmes and their tangible impacts into the EAC Region"</li> <li>A critical follow-up of the GES 2015, the Trade Africa and the Power Africa Initiative</li> <li>Mr. Julius Korir, Principal Secretary International Trade, Ministry of Industrialization and Enterprise Development</li> <li>Amb. Robert Godec, US Ambassador to Kenya</li> <li>Mr. Joshua Oigara, CEO KCB Bank Group</li> <li>Dr. Julian Kyula, Entrepreneur</li> <li>Dr. James Mwangi, CEO Equity Bank</li> <li>Ms. Kanini Mutooni, Director, Investment and ICT (USAID contractor), USAID Trade Hub</li> </ul>
10.30-11.00	Networking Break
11.00-12.30	<ul> <li>Panel Discussion: "Financing Entrepreneurship – opportunities and requirements"</li> <li>Ms. Nonni Wanjihia, Director, East Africa Venture Capital Association</li> <li>Dr. Diane Karusisi, CEO Bank of Kigali, Rwanda</li> <li>Mr. Robin C. Bairstow, Managing Director I &amp; M Bank</li> <li>Mr. Akinwumi Adesina, CEO African Development Bank (AfDB)</li> <li>Mr. Ashish J. Thakkar, CEO Mara Group, Uganda</li> </ul>
12.30-14.00	Lunch Break
14.00-15.30	<ul> <li>Parallel Sector-Sessions:</li> <li>1) Manufacturing: "Boosting the East African manufacturing potential"</li> <li>Mr. L.N. Rathi, Managing Director, Chemi &amp; Chotex Industries Itd, Tanzania</li> <li>Mr. Satbir S. Hanspaul, CEO, Hanspaul Industries, Tanzania</li> <li>Mr. Samuel Muchiri, Managing Director, B. Braun Medical Kenya</li> </ul>

	Ms. Therese S. Karitanyi, GM Agrofarm Africa Ltd., Rwanda
	Moderator: Tom Pause, Managing Partner, E&P Focus Africa Consulting GmbH
	<ol> <li>Infrastructure: "Set up stimulating runways for East Africa's economic take-off"</li> </ol>
	<ul> <li>Mr. Ulrich Schaffhauser, Member of the Management Board, Herrenknecht AG, Germany</li> <li>Mr. Donat M. Bagula, Executive Secretary of Northern Corridor Transit and Transport Coordination Authority (NCTTCA)</li> <li>Mr. Silvester Kasuku, Director General/ CEO, LAPSSET Corridor Development Authority</li> <li>Mr. Phillip Wambugu, Director of Infrastructure at EAC</li> <li>Mr. Kevit Desai, PhD, M.B.S., Chairman, Regional Mega Projects Coordination Council</li> </ul>
	Moderator: N.N.
15.30-16.00	Networking Break
16.00-17.30	Parallel Sector-Sessions:
	<ol> <li>Textiles &amp; Leather: "Activate the value chain - Made in East Africa"</li> <li>Mr. Elphas Simiyu, Account Manager, Leather Chemicals for BASF East Africa</li> <li>Mr. Bill McRaith, Chief Supply Chain Officer at PVH</li> <li>Mr. Stephan Engel, Consultant of Otto Group</li> <li>Prof. Thomas Kipkurgat, Managing Director, Tivatex</li> <li>Mr. Jas Bedi, Chairman African Cotton and Textiles Industries Federation (ACTIF)</li> <li>N.N., Wells Lamont</li> <li>Moderator: N.N.</li> </ol>

	2) Energy: "How to tackle the challenge"
	<ul> <li>Ms. Heike Bergmann, Board Member, Voith Hydro GmbH &amp; Co KG, Germany</li> <li>Mr. Klaus Liebig, Country Director KfW Nairobi</li> <li>Eng. Patrick Obath, Associate Director, Adam Smith International</li> <li>Africa Ltd.</li> <li>Mr. Graham Smith, Senior Director of New Markets &amp; Head of Government Relations, Offgrid Electric</li> <li>Mr. Thomas Duveau, Head of Business Development, Mobisol</li> </ul>
	Moderator: N.N.
17.30-18.30	Sponsored Cocktail
	Thursday 13 <sup>th</sup> October 2016
	Discrete BtoB and BtoG throughout the day!
09.00-10.00	<ul> <li>ICT: "Innovation - Made in EAC!"</li> <li>Mr. Babatunde Soyoye, Co-Founder and Managing Partner Helios Investment Partners Ltd</li> <li>Mr. Bob Collymore, CEO, Safaricom (Kenya)</li> <li>Mr. Fabian-Carlos Guhl, Founder &amp; Managing Director, Ampion, Germany</li> <li>Ms. Sheilah Birgen, Team Lead m:lab, Kenya</li> <li>Company presentations (mobile appliances, mobile money,)</li> </ul>
10.00-10.30	Networking Break (Tea and Coffee will be served all day)
10.30-12.00	<ul> <li>Panel Discussion: "Existing services and future demand"</li> <li>Ms. Faraja Nyalandu, Founder of "Shule Direct" an awarded young entrepreneur from Tanzania</li> <li>N.N., Cyber-Security System in Rwanda</li> <li>Hon Jean Philbert Nsengimana, Minister for ICT, Rwanda (Rwandas' "Innovation City")</li> <li>Mr. Said Hein Boegman, CEO, PwC Africa on Mobile Money Transfer Technologies and Communications in Tanzania</li> </ul>

	Moderator: N.N.
12.00-12.30	Closing ceremony: "Conclusions and recommendations"
	Ms. Lilian Awinja, Executive Director, EABC
12.30-13.30	Lunch
13.30-19.00	Departure for selected site visits <ul> <li>Export Processing Zones (close to Airport)</li> <li>Strathmore Business School</li> <li>Individual Visits</li> </ul>